

## DETERMINING GDP

**Adjustment Process:** total output (Y) will adjust to match total expenditure (AD). So in equilibrium:

$$Y = AD$$

**Expenditure:**  $AD = C + I + G + NX$ . Need to decipher components carefully.

### I - SIMPLE VERSION

**Consumption (C):** two parts

$$C = C_0 + cY$$

$\downarrow$                        $\downarrow$   
(autonomous) (induced)

$C_0$  = autonomous consumption (depends on confidence, wealth, etc.)

$c$  = marginal propensity to consume

$Y$  = income ( $\equiv$  output).

Total Expenditure:

$$AD = (C_0 + cY) + I + G + NX$$

So, since in equilibrium (after adjustment),  $Y = AD$ , then:

$$Y = C_0 + cY + I + G + NX$$

or, rearranging:

$$Y = \frac{1}{(1 - c)} \times [C_0 + I + G + NX]$$

Total Output = multiplier  $\times$  [autonomous spending terms]

### **Example:**

marginal propensity to consume ( $c$ ) = 0.8

autonomous consumption spending ( $C_0$ ) = \$50

investment spending ( $I$ ) = \$60

government spending ( $G$ ) = \$80

exports ( $EX$ ) = \$40

imports ( $IM$ ) = \$30

$$\text{output} = Y = \frac{1}{(1 - 0.8)} \times [\$50 + \$60 + \$80 + \$10]$$

$$\text{output} = Y = 5 \times [\$200]$$

$$\text{output} = Y = \$1,000$$

## **II - COMPLEX VERSION**

**Consumption (C):** two parts

$$C = C_0 + cY^P$$

where  $Y^P$  is personal disposable income (i.e. net of taxes and transfers)

$$Y^P = Y - TX + TR$$

$Y$  = gross income ( $\equiv$  output).

$TR$  = net transfers (positive or negative, depending on programs, demography, etc.)

$TX$  = total taxes, where:

$$TX = TX_0 + tY$$

$$\begin{array}{cc} \downarrow & \downarrow \\ \end{array}$$

(autonomous) (income taxes)

$TX_0$  = autonomous taxes (= poll taxes, excise taxes, property taxes, etc.)

$t$  = marginal income tax rate

Combining all this:

$$\begin{aligned} C &= C_0 + c(Y - TX + TR) \\ &= C_0 + c(Y - (TX_0 + tY) + TR) \end{aligned}$$

or simply:

$$C = C_0 + (c - ct)Y - cTX_0 + cTR$$

**Investment (I):** depends on interest rates, etc.

**Government Spending (G):** depends on Congress.

**Net Exports** = Exports minus Imports ( $EX - IM$ )

$$IM = IM_0 + mY$$

$$\begin{array}{cc} \downarrow & \downarrow \\ \end{array}$$

(autonomous) (induced)

$IM_0$  = autonomous imports (dependent on exchange rates, tariffs, etc.)

$m$  = marginal propensity to import.

$$\begin{aligned} NX &= EX - (IM_0 + mY) \\ &= EX - IM_0 - mY \end{aligned}$$

Total Expenditure:

$$AD = C + I + G + NX$$

$$AD = [C_0 + (c - ct)Y - cTX_0 + cTR] + I + G + [EX - IM_0 - mY]$$

Equilibrium after adjustment,  $Y = AD$ , so:

$$Y = C_0 + (c - ct)Y - cTX_0 + cTR + I + G + EX - IM_0 - mY$$

rearranging:

$$Y - (c - ct)Y + mY = C_0 - cTX_0 + cTR + I + G + EX - IM_0$$

$$(1 - c + ct + m)Y = C_0 - cTX_0 + cTR + I + G + EX - IM_0$$

finally:

$$Y = \frac{1}{(1 - c + ct + m)} \times [C_0 - cTX_0 + cTR + I + G + EX - IM_0]$$

or, in English:

$$\text{output} = \text{complicated multiplier} \times [\text{autonomous spending terms}]$$

N.B. = marginal propensity to consume ( $c$ ) is attached to  $TX_0$  and  $TR$  terms in the autonomous spending terms, but not to the other terms. That reflects the fact that taxes and transfers only have an impact on the spending *indirectly* through consumption spending, whereas the other terms ( $C_0$ ,  $G$ ,  $I$ ,  $EXP$ ,  $IM_0$ ) impact spending *directly*.

**Example:** Initial Data:

marginal propensity to consume ( $c$ ) = 0.8

marginal tax rate ( $t$ ) = 0.15

marginal propensity to import ( $m$ ) = 0.10

autonomous consumption spending ( $C_0$ ) = \$50

autonomous taxes ( $TX_0$ ) = \$40

net transfers ( $TR$ ) = \$10

Investment spending ( $I$ ) = \$60

Government spending ( $G$ ) = \$80

Exports ( $EX$ ) = \$40

autonomous imports ( $IM_0$ ) = \$30

$$\text{output} = Y = \frac{1}{(1 - (0.8) + (0.8)(0.15) + (0.10))} \times [\$50 - (0.8)(\$40) + (0.8)(\$10) + \$60 + \$80 + \$40 - \$30]$$

$$\text{output} = Y = 2.38 \times [\$176]$$

$$\text{output} = Y = \mathbf{\$418.88}$$

### **III - CALCULATING POLICY IMPACT**

**Fiscal Policy** (Congress): any adjustments in government spending (G), autonomous taxes ( $TX_0$ ), income taxes (t) and transfer programs (TR). Some fiscal measures have direct impact (e.g. G), others affect indirectly by influencing personal disposable income of consumers (e.g. taxes & transfers).

**Monetary Policy** (Federal Reserve): adjustment in interest rates to affect investment spending (I). Adjustment in Fed policies on reserve requirements, discount rates, TARP, etc. also affect lending rates and thus investment spending.

**External Policy** (Treasury): adjustments in exchange rates affect exports (EX) and imports (IM). Adjustments in tariffs/quotas are usually done by Congress, and also impact exports & imports.

**Example 1 (Monetary policy):** Federal Reserve reduces interest rates thereby raising investment spending from \$60 to \$90 (i.e. I rises by \$30)

Calculating the long way:

$$\text{output} = Y = \frac{1}{(1 - (0.8) + (0.8)(0.15) + (0.10))} \times [\$50 - (0.8)(\$40) + (0.8)(\$10) + \mathbf{\$90} + \$80 + \$40 - \$30]$$

$$\text{output} = Y = 2.38 \times [\$206]$$

$$\text{output} = Y = \$490.28 \quad (\text{output increased by } \$71.4)$$

Calculating the short way:

$$\text{change in output} = \text{multiplier} \times [\text{change in autonomous terms}]$$

$$\text{change in output} = 2.38 \times [\$30]$$

$$= \$71.4.$$

**Example 2 (Fiscal Policy - tax rebate):** Government gives out stimulus tax rebate checks worth \$15. (So subtract \$15 from  $TX_0$ , which falls from \$40 to \$25):

Calculating the long way:

$$\text{output} = Y = \frac{1}{(1 - (0.8) + (0.8)(0.15) + (0.10))} \times [\$50 - (0.8)(\mathbf{\$25}) + (0.8)(\$10) + \$60 + \$80 + \$40 - \$30]$$

$$\text{output} = Y = 2.38 \times [\$188]$$

$$\text{output} = Y = \$447.44 \quad (\text{output increased by } \$28.56)$$

Calculating the short way:

Note! Autonomous taxes  $TX_0$  falling by \$15 means autonomous spending *increases* by  $-(0.8)(- \$15) = \$12$ . There is double negatives and you need to take marginal propensity to consume (c) into account since it is attached to  $TX_0$  term in the equation.

$$\text{change in output} = 2.38 \times [-(0.8)(-\$15)]$$

$$\text{change in output} = 2.38 \times [ \$12]$$

$$= \$28.56$$

**Example 3 (Fiscal Policy - income taxes):** Government increases the marginal tax rate from 15% to 20%. You now need to adjust t in the multiplier from 0.15 to 0.20:

Calculating the long way:

$$\text{output} = Y = \frac{1}{(1 - (0.8) + (0.8)(0.20) + (0.10))} \times [\$50 - (0.8)(\$40) + (0.8)(\$10) + \$60 + \$80 + \$40 - \$30]$$

$$\text{output} = Y = 2.17 \times [\$176]$$

← note: multiplier changed!

$$\text{output} = Y = \$381.92$$

(output decreased by \$36.96)

Unfortunately, there is no short way for this example.

**Example 4: (Combination of policies):** Federal Reserve raises interest rates to reduce investment spending from \$60 to \$40 (reduction of I by \$20), while Congress introduces tariffs to reduce imports from \$30 to \$22 (reduction of  $IM_0$  by \$8). What is net effect?

Calculating the long way:

$$\text{output} = Y = \frac{1}{(1 - (0.8) + (0.8)(0.15) + (0.10))} \times [\$50 - (0.8)(\$40) + (0.8)(\$10) + \$40 + \$80 + \$40 - \$22]$$

$$\text{output} = Y = 2.38 \times [\$164]$$

$$\text{output} = Y = \$390.32$$

(output decreased by \$28.56)

Calculating the short way:

$$\text{change in output} = 2.38 \times [-\$20 - (-\$8)]$$

← note: both changes included

$$= 2.38 \times [-\$12]$$

← note: net reduction by \$12  
(careful with double negatives)

$$= -\$28.56.$$

**Example 5 ("Balanced Budget" Fiscal Policy):** Government increases spending by \$30 (G rises from \$80 to \$110) but to keep balanced budget raises autonomous taxes by exactly the same amount ( $TX_0$  rises by \$30, from \$40 to \$70).

Calculating the long way:

$$\text{output} = Y = \frac{1}{(1 - (0.8) + (0.8)(0.15) + (0.10))} \times [\$50 - (0.8)(\$70) + (0.8)(\$10) + \$60 + \$110 + \$40 - \$30]$$

$$\text{output} = Y = 2.38 \times [\$182]$$

$$\text{output} = Y = \$433.16 \quad (\text{output increased by } \$14.28)$$

Calculating the short way:

$$\begin{aligned} \text{change in output} &= 2.38 \times [-(0.8)(\$30) + \$30] && \leftarrow \text{note: both changes included} \\ & && \text{but only change in } TX_0 \text{ has } c \text{ attached!} \\ &= 2.38 \times [-\$24 + 30] \\ &= 2.38 \times [\$6] && \leftarrow \text{note: net increase by } \$6! \\ &= \$14.28. \end{aligned}$$

So even though we raise taxes to exactly counterbalance spending in the budget, the *net impact* on the economy is actually positive!

**Example 6 (Impact of Inflation):** You can use this tool to also measure the impact of different natural shocks. For instance, suppose there is suddenly a bout of inflation for some reason. There are a couple of channels by which inflation affects expenditure: (1) it reduces the real wealth (*not* income) of consumers, so consumer cut back autonomous spending (e.g.  $C_0$  falls from \$50 to \$40). (2) by raising the prices of domestic goods, inflation makes imports more attractive to domestic consumers (e.g.  $IM_0$  increases from \$30 to \$38) and exports less attractive to foreign consumers (e.g. EX declines from \$40 to \$35).

So, the long way:

$$\text{output} = Y = \frac{1}{(1 - (0.8) + (0.8)(0.15) + (0.10))} \times [\$40 - (0.8)(\$40) + (0.8)(\$10) + \$60 + \$80 + \$35 - \$38]$$

$$\text{output} = Y = 2.38 \times [\$153]$$

$$\text{output} = Y = \$364.14 \quad (\text{output decreased by } \$54.74 \text{ from } 418.88)$$

Calculating the short way:

$$\begin{aligned} \text{change in output} &= 2.38 \times [(-\$10) + (-\$5) - (+\$8)] && \leftarrow \text{note: three changes included} \\ & && \text{careful with the negative signs} \\ &= 2.38 \times [-\$23] \\ &= -\$54.74. \end{aligned}$$

**GDP 2010 - GDP = C + I + G + NX**

			Amount	% of GDP
Consumers	Consumption Spending	C	\$10,349 bn	71%
Firms	Investment spending	I	\$1,828 bn	12.5%
Government	Government Spending	G	\$3,000 bn	20%
Foreigners	Exports		\$1,838 bn	
	Imports		\$2,354 bn	
	Net Exports	NX	-\$516 bn	-3.5%
	Total Output	GDP	\$14,600 billion	100%